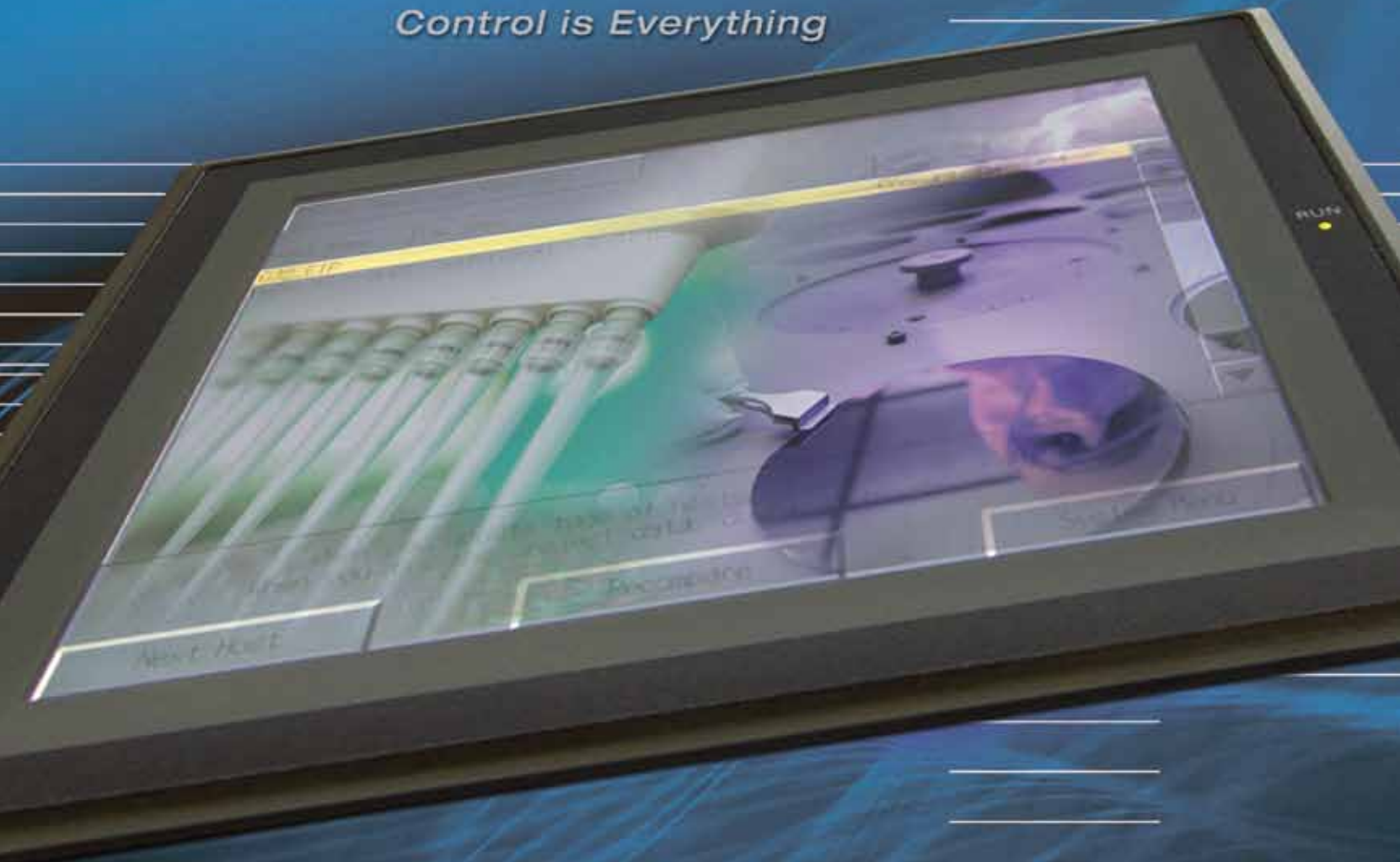


# **PB** **Pearse-** **Bertram** INC.

*Control is Everything*



## *Control Products & Systems for Process & Industrial Automation*



# ***Industrial Automation & Motion Control: Experience the Difference***

Experience is the difference with Pearse-Bertram: Throughout our extensive history, we've remained deeply immersed in the forefront of innovative industrial automation and motion control products. Pearse-Bertram offers all facets of automation products and technologies, including pneumatic, hydraulic, and electrical controls and systems. You may already know exactly the control products you need. Or, we can collaborate to analyze and develop a unique approach for you. Either way, our expert staff is at your disposal. We invite you to experience the Pearse-Bertram difference.



**PNEUMATIC  
PRODUCTS**



**ELECTRICAL  
CONTROLS**

## ***From Singular Industrial Control Products***

Pearse-Bertram puts you in control with the premier, comprehensive control line for industrial automation. From high-quality air valves, cylinders, grippers, PLCs, hydraulic proportional controls, touch screens, servos, VFD's, sensors and electric actuators to machine guards and industrial networking products,

***We're your single source for creative control  
of your industrial automation environment.***



**HYDRAULIC  
PRODUCTS**

## To Full Systems & Assemblies

The **Engineered Products Group** can integrate all of the products we sell into complete control systems and assemblies. From product customization and integration to high volume contract assembly services, you get first-in-class products with first-in-class service and expert support for all of your industrial automation and motion control needs.



**MACHINE GUARDING  
& SAFETY**



**MOTION  
CONTROL  
PRODUCTS**

## Product and Industry Expertise

Since 1929, Pearse-Bertram has served as one of the leading industrial automation distributors in the Northeast. Our sales and support staff offers unparalleled product and industry expertise. With over 300 years of combined experience, you're assured of unrivaled support from seasoned professionals. Whether you're a small volume end user or a large volume OEM, Pearse-Bertram is your industry partner: from medical and bio-tech to metalworking, metal forming, plastics, alternative energy and many more.

***Pearse-Bertram customers rely on our extensive involvement in their industries to offer answers that fit.***



**VACUUM  
PRODUCTS**



# ***Instrumentation & Process Control***

Pearse-Bertram has developed the widest range of instrumentation, valves, fittings and measurement products available for the precise control of virtually any fluid or gas. You get the gamut of process controls and instrumentation, whether for flow, pressure, vacuum or temperature. Our knowledgeable sales engineers are ready to help assist you with all of your precision process control requirements.



**MEASUREMENT  
& TEST**



**VALVES**



**FLUID  
CONNECTORS**

## ***From the Proper Process Control Products***

Pearse-Bertram is your single source supplier for all your process control needs. You get superior manual valves, solenoid valves, fittings, tubing and pressure control products. Match them with flow, level, pressure & temperature sensors for your requirements. Choose from a variety of dryers, filters, lubricators, regulators, high purity components, or even a fully developed control system.

## **To Integral Systems & Assemblies**

Pearse-Bertram's **Engineered Products Group** can fully integrate systems, assemblies or sub-assemblies from a range of control products and components. We also offer product customization and high volume contract assembly services for many of our OEM customers. Pearse-Bertram partners with you for process control, from individual products to fully integrated systems and expert support.



**THERMOPLASTIC**



**HIGH PURITY**

## **For a Broad Spectrum of Process Industries**

We have extensive experience in applying our products and systems in a variety of process industries, including semi-conductor, analytical, food & beverage, paper converting, chemical and petrochemical, alternative energy, power generation, waste-water and many more.



**AIR & GAS PREPARATION**

***We work very closely with both end users and large OEM's to provide our customers with a precision process solution.***

# ***Engineered Control Systems & Assemblies***

The ***Engineered Products Group*** can supply you with custom engineered, pre-built and pre-tested sub-assemblies and systems that seamlessly integrate our control products into your larger OEM equipment. Systems and assemblies minimize your transaction costs, simplify your inventory, reduce your vendor base and increase your output.

## ***Electrical***

We can build custom electrical control panels to your specifications and bill of materials. Or, our engineering staff can assist with the development of your designs. From simple start/stop motor control boxes and custom terminal block assemblies to fully integrated PLC and HMI-based control systems, we do it all.



## ***Hydraulic***

We specialize in building custom hydraulic systems. We can work with your engineering staff to assist with custom, hydraulic system design, or we can simply build to your existing prints and specifications. We can build, test, paint, and ship in 3-5 days!

## ***Pneumatic***

We build custom pneumatic or vacuum control systems and panels to your current design, or assist you with a new design. From volume OEM pneumatic sub-assemblies to single product customization, we build custom FRL assemblies, pneumatic manifold assemblies and more.



## ***Value-Added Capabilities***

We offer services to assist you in all areas of your business including manufacturing, logistics, inventory control, and cash flow management. From contract assembly and integration to auditing your equipment for optimum performance, our range of services make your manufacturing more efficient and profitable. Our customized Vendor Managed Inventory (VMI) programs put the burden of inventory management and control on us while you focus on your core competencies.

***Our ability to integrate electrical controls, pneumatics, and hydraulics sets Pearse-Bertram apart.***



***Selection.  
Service.  
Custom Solutions.***

**PB** **Pearse-**  
**Bertram**<sup>®</sup>  
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## A HISTORY OF CONTROLS

### Pearse-Pearson Company

Pearse-Pearson Company was incorporated in Bloomfield, CT in 1947. The company focused primarily on the machine tool OEM market in New England and grew to be one of the largest and most well respected fluid power distributors in the industry. As the market moved toward higher tech industries, Pearse-Pearson Company acquired expertise in new technologies such as PLC's, sensors, and other electrical controls. The company now offers one of the highest quality and most extensive product lines in New England. Through four generations of ownership, Pearse-Pearson Company became one of the largest industrial automation distributors in the entire Northeast.

### Bertram Controls

Bertram Controls was formed in 1995 to serve the ever growing instrumentation and control markets in the greater New England region. Carrying a broad spectrum of high quality valves, fittings, air preparation equipment, and instrumentation products, Bertram Controls quickly earned a reputation as one of the highest quality and most experienced process control distributors in New England. Headquartered in Farmington, CT, Bertram Controls focused on the analytical, medical, semiconductor and other process-oriented markets. It soon became one of the industry's leading specialty suppliers of precision process control products in the entire Northeast.



Discussions between ownership of Bertram Controls and Pearse-Pearson Company resulted in the formation of Pearse-Bertram LLC in 2006. The joint venture created one of the largest and most experienced control & automation distributors in New England. Company president Jonathan Pearse is a fourth generation owner, who oversees an expanding range of products and services. The combined venture now offers first-in-class products for all aspects of industrial automation, including motion control and process control.

***The products we carry play a critical role in providing our customers with only the best automation solutions, but it is our experience, our history, and our integrity that are our most valuable assets.***

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